



# eLoop's "Last Call" Program

Speedy and Convenient Buyback Program



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## Introduction

For the last 13 years, eLoop has provided data security, IT asset disposition, and compliant electronic equipment recycling services to hundreds of clients in the Mid-Atlantic region. We have developed a reputation as a trusted partner for consistently exceeding their expectations when processing their IT assets. We provide exceptional white-glove services, best in class rebates, timely reporting, and environmental compliance.

We were the first certified BAN e-Steward in Pennsylvania which speaks to our integrity and compliance when handling both the upcycling and recycling of our client's assets. As mobile devices have been strategically deployed in the corporate world, eLoop has been called on to process these devices along with all of their other IT assets.

e-Stewards® is a global team of individuals, institutions, businesses, non-profit organizations, and governmental agencies upholding a safe, ethical, and globally responsible standard for e-waste recycling and refurbishment. We stop the export of illegal hazardous e-waste to developing nations and create a safe, green, and just world through sharing and using the principled and practical standard for electronics recycling and reuse.

As a leader in sustainability, eLoop's first obligation is to evaluate an asset for its market value. We resell thousands of electronic devices each month into both domestic and international marketplaces. If the device is broken, we will repair or harvest parts, and if it has no value, you can rest assured that it will be recycled in compliance with Federal, state, or local laws.

## Data Destruction

Just "erasing all contents and settings" is not enough to destroy the phone's data as hackers are still able to retrieve sensitive information this way.

We leave no data behind!

We understand that protecting your company's data is of the utmost importance by sanitizing each phone with the most efficient software on the market.



## Expected Value

When dealing with a cell phone buyback program, it's common that the value promised is not what's delivered. At eLoop, there will be no problem.

No playing games.

The price we state in our buyback sheet for a working phone is the price you will receive for a working phone.



## Communication and Speed

eLoop understands our customers need to track their cell phones from the moment we receive them to their payout. We believe in accurate reporting with clients receiving a buyback 30 days from the day we receive the devices.

With our ERP system, eLoop offers access to a portal that permits our clients to track the progress of their projects.

And with our custom made cell phone kits delivered via FedEx, we will have your phones back in our hands safely in no time.

You will receive automated email notifications during the process, including:

- When the pickup is originally scheduled
- When the devices have been picked up and signed for via the ePickup App
- When the devices are received at the processing facility
- When the devices have completed the sorting process
- When the job is invoiced and completed.



## eLoop's "Last Call" Case Study

Recently, we worked with ABC Hospital (name changed to keep the client confidential) on buying back a large number of cell phones. The company switched providers and were looking for the best bang for their buck.

It led them to eLoop's "Last Call" program as we were able to offer them actual cash for their devices instead of bill credits.

At the time, we had recently incorporated our new ERP system and wanted to see if it was able to handle a large workload. Our goal was to process all of the phones in 10 business days so the phones would be ready to be sold and the customer paid out within 30 days of the day we received them.

We were successful!

### **Received Date:**

We received the items on 1/21/21 (see Appendix A). Once the items were received, they were all scanned into our ERP system. Next, they were sent to our processing team.

### **Processed Date:**

The phones were processed on 1/21/21 (see Appendix B). In processing, we detail how many phones we have. After they were processed, the testing phase began. During this phase, we use Blackbelt to wipe the phone's data and restore it to factory settings, making sure no data is left behind. The phones are then graded based on diagnostic and cosmetic results.

During this test, all information about the device is recorded, including grade, make, model, color, IMEI, memory capacity, and carrier.

### **Audit Report Date:**

The phone audit, which includes all information about the phone, was completed on 1/26/20 (see Appendix C). The details on his report include whether or not the data wipe was successful or not.

### **Final Disposition:**

On 1/31/21, the audit was completed. Now providing us and to the customer a list of the equipment and its current status. Payment process begins and the customer is settled up with their buyback on or before 2/21/21, thus paying the customer within 30 days from receipt of equipment to our warehouse.

## What Separates Us

There are six key factors that set eLoop apart. We pride ourselves on this.

### ★ **BAN e-Stewards**

- eLoop became the first Basel Action Network (BAN) e-Steward Certified Recycler in Pennsylvania in 2011. The e-Stewards certification is the highest standard for globally responsible electronics recycling and reuse.

### ★ **30-day payout!**

- No longer will you have to wait 60 or even 90 days to get your money. We will get you the money in 30 days from the day we receive the items.

### ★ **Accurate device valuation**

- Inaccurate device valuation costs you time and money. During eLoop's device valuation period, we ensure that we properly inspect the phones and provide a correct value for each one.

### ★ **We buy older iPhones and Samsung Galaxy phones**

- Most companies will not take older phones such as the Apple iPhone 5 or Samsung Galaxy Note 4, but we will.

### ★ **Receive easy-to-assemble shipping material in just a few days.**

- When you begin using eLoop's "Last Call" program, we ship you a custom-made box designed to ship your phones with care. No longer will phones be broken in shipment.

### ★ **Track devices**

- Through the Impact Portal and email notifications, you can track where your devices are at any time.

### ★ **Environmentally-conscious. Nothing ever ends up in a landfill**

- As a BAN e-Steward, we commit to keeping all of your devices out of landfills where they harm the environment.

# Appendix A

## Receiving Report:

### RECEIVING REPORT

ABC Hospital

Lot #: 11111

PO #: 9999999

Ref #: ABCHOS

Received: January 21, 2021



#### SHIPPED FROM

ABC Hospital  
Frank Reynolds  
742 Evergreen Terrace  
Pittsburgh , PA 15213

#### SHIPPED TO

eP  
2010 Borland Farm Rd.  
Export, PA 15632  
Acct Mngr: Ned Eldridge

#### BILLED TO

ABC Hospital  
  
ATT:

SENT TO	CLASS	SKID #	GROSS	TARE	NET	ITEMS	Notes
Sort	Cell Phones	64560	45	0	45	100	
Sort	Hard Drive	64556	6	0	6	1	
Demanufacturing	LCD Television	64561	47	0	47	N/A	
Sort	Misc. Electronics	64562	505	59	446	N/A	
Sort	Misc. Electronics	64559	414	47	367	N/A	

# BASIC AUDIT REPORT

ABC Hospital



Lot #: 11111

PO #: 9999999

Ref #: ABCHOS

Audit Date: January 26, 2021

Net Weight: 714.00 lbs

SHIPPED FROM	SHIPPED TO	BILLED TO
ABC Hospital Frank Reynolds 742 Evergreen Terrace Pittsburgh , PA 15213 BOL:	eP 2010 Borland Farm Rd. Export, PA 15632 Acct Mngr: Ned Eldridge Phone: 724-519-7646 ext 101	ABC Hospital  ATT: Frank Reynolds

NO.	ASSET #	CUST ASSET #	CLASS	MFG	MODEL	MODEL #	SERIAL #	PARENT ASSET #
1	35949		Cell Phones	Apple	iPhone 7	A1660	1234567890987650	N/A
2	35952		Cell Phones	Apple	iPhone 7	A1660	1234567890987650	N/A
3	35953		Cell Phones	Apple	iPhone 7	A1660	1234567890987650	N/A
4	35954		Cell Phones	Apple	iPhone 7	A1660	1234567890987650	N/A
5	35957		Cell Phones	Apple	iPhone 8	A1863	1234567890987650	N/A
6	35960		Cell Phones	Apple	iPhone 6	A1549	1234567890987650	N/A
7	35963		Cell Phones	Apple	iPhone 6	A1549	1234567890987650	N/A
8	35964		Cell Phones	Apple	iPhone 6	A1549	1234567890987650	N/A
9	35968		Cell Phones	Apple	iPhone 6	A1549	1234567890987650	N/A
10	35972		Cell Phones	Apple	iPhone 6 Plus	A1522	1234567890987650	N/A
11	35973		Cell Phones	Apple	iPhone 6 Plus	A1522	1234567890987650	N/A
12	35975		Cell Phones	Apple	iPhone 6 Plus	A1522	1234567890987650	N/A
13	35976		Cell Phones	Apple	iPhone 6 Plus	A1522	1234567890987650	N/A
14	35977		Cell Phones	Apple	iPhone 6 Plus	A1522	1234567890987650	N/A
15	35979		Cell Phones	Apple	iPhone 6 Plus	A1522	1234567890987650	N/A
16	35982		Cell Phones	Apple	iPhone 6 Plus	A1522	1234567890987650	N/A



# Appendix B

## Detailed Audit Report:

### DETAIL AUDIT REPORT - WITH UPGRADE



ABC Hosptial  
 Lot #: 11685  
 PO #: 123416  
 Ref #: ABCHOS  
 Received: January 21, 2021

ASSET #	CUST ASSET #	SERIAL #	CLASS	SUB CLASS	DESCRIPTION	GRADE	FUNCTIONAL	COSMETIC	DISPOSITION	HARD DRIVES # DRIVES   #		UPGRADE VALUE	HARVEST VALUE
35940	N/A	12345678908765	Cell Phones	N/A	Apple, iPod A1574, CPU: Dual-core 1.4 GHz Typhoon (ARM v8-based) Built-in-Storage: 128GB RAM: 1GB Camera - Rear: 8.0 MP Camera - Front: 1.2 MP	B	N/A	N/A	Resale	0	0	\$0.00	\$0.00
35949	N/A	23456754356	Cell Phones	N/A	Apple, iPhone A1660, CPU: Hexa-core (2x Monsoon + 4x Mistral) Built-in-Storage: 64GB RAM: 2GB Camera - Rear: 12.0 MP Camera - Front: 7.0 MP	B	N/A	N/A	Resale	0	0	\$0.00	\$0.00
35952	N/A	345675443546	Cell Phones	N/A	Apple, iPhone A1660, CPU: Hexa-core (2x Monsoon + 4x Mistral) Built-in-Storage: 64GB RAM: 2GB Camera - Rear: 12.0 MP Camera - Front: 7.0 MP	Scrap	N/A	N/A	Recycled	0	0	\$0.00	\$0.00
35953	N/A	345675432567	Cell Phones	N/A	Apple, iPhone A1660, CPU: Hexa-core (2x Monsoon + 4x Mistral) Built-in-Storage: 64GB RAM: 2GB Camera - Rear: 12.0 MP Camera - Front: 7.0 MP	B	N/A	N/A	Resale	0	0	\$0.00	\$0.00

# Appendix C

## Asset Value Report:



ABC Hospital  
Lot #: 11111  
PO #: 9999999

Ref #: AAA  
Asset Report: January 31, 2021  
Prices Based on January 2021 Price List

SHIPPED FROM	SHIPPED TO
ABC Hospital Frank Reynolds 742 Evergreen Terrace Pittsburgh, PA 15213 BOL:	eP 2010 Borland Farm Rd. Export, PA 15632 Acct Mngr: Doug Eigner Phone: 724-519-7646 ext 101

Class	Asset	Make	Model	Model #	IMEI #	Grade	Audit Description	Buy Back Price
Cell Phones	36068	Apple	iPhone 5s	A1533	123456789123450	B	CPU: Dual-core 1.3 GHz Cyclone (ARM v8-based) Built-in-Storage: 16GB RAM: 1GB Camera - Rear: 8.0 MP Camera - Front: 1.2 MP	\$14.00
Cell Phones	35960	Apple	iPhone 6	A1549	123456789123451	B	CPU: Dual-core 1.4 GHz Typhoon (ARM v8-based) Built-in-Storage: 16GB RAM: 1GB Camera - Rear: 8.0 MP Camera - Front: 1.2 MP	\$42.00
Cell Phones	35964	Apple	iPhone 6	A1549	123456789123452	B	CPU: Dual-core 1.4 GHz Typhoon (ARM v8-based) Built-in-Storage: 16GB RAM: 1GB Camera - Rear: 8.0 MP Camera - Front: 1.2 MP	\$42.00
Cell Phones	35968	Apple	iPhone 6	A1549	123456789123453	B	CPU: Dual-core 1.4 GHz Typhoon (ARM v8-based) Built-in-Storage: 16GB RAM: 1GB Camera - Rear: 8.0 MP Camera - Front: 1.2 MP	\$42.00
Cell Phones	35963	Apple	iPhone 6	A1549	123456789123454	Scrap	CPU: Dual-core 1.4 GHz Typhoon (ARM v8-based) Built-in-Storage: 16GB RAM: 1GB Camera - Rear: 8.0 MP Camera - Front: 1.2 MP	\$1.43
Cell Phones	35977	Apple	iPhone 6 Plus	A1522	123456789123459	B	CPU: Dual-core 1.4 GHz Typhoon (ARM v8-based) Built-in-Storage: 16GB RAM: 1GB Camera - Rear: 8.0 MP Camera - Front: 1.2 MP	\$56.00
Cell Phones	35979	Apple	iPhone 6 Plus	A1522	123456789123485	B	CPU: Dual-core 1.4 GHz Typhoon (ARM v8-based) Built-in-Storage: 16GB RAM: 1GB Camera - Rear: 8.0 MP Camera - Front: 1.2 MP	\$56.00
Cell Phones	35982	Apple	iPhone 6 Plus	A1522	123456789123421	B	CPU: Dual-core 1.4 GHz Typhoon (ARM v8-based) Built-in-Storage: 16GB RAM: 1GB Camera - Rear: 8.0 MP Camera - Front: 1.2 MP	\$56.00
Cell Phones	36069	Apple	iPhone SE	A1662	123456789123544	B	CPU: Dual-core 1.84 GHz Twister Built-in-Storage: 16GB RAM: 2GB Camera - Rear: 12.0 MP Camera - Front: 1.2 MP	\$224.00

Total Value 533.43



eLoop<sup>llc</sup>

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